# III Semester B.B.A. Degree Examination, Nov./Dec. 2016 (CBCS) (F+R)

## (2015-16 and Onwards) **BUSINESS ADMINISTRATION** 3.2 : Soft Skills for Business

Time: 3 Hours

Max. Marks: 70

Instruction: Answer should be written in English only.

#### SECTION - A

Answer any 5 sub questions. Each question carries 2 marks: (5x2=10)

- 1. a) What is a notice?
  - b) What is audio-visual communication?
  - "c) Define listening.
  - d) What is speech?
  - e) What is exit interview?
  - f) What is circular?



### SECTION - B

Answer any 3 questions. Each question carries 6 marks:

 $(3 \times 6 = 18)$ 

- 2. Explain various methods of presentation.
- 3. Discuss the grievance interview.
- 4. Explain the brain storming process.
- 5. What are the advantages of written communication?
- 6. Explain the different types of speech.



## SECTION-C

Answer any 3 questions. Each question carries 14 marks:

 $(3 \times 14 = 42)$ 

- 7. What is an order letter and mention the guidelines for writing an order letter?
- 8. State the merits and demerits of non-verbal communication.
- 9. Explain important types of listening.
- Draft a resume for the post of Accounts Executive at Infosys, Kuvempu Nagar, Mysore.
- Write a suitable reply to a complaint received by you from Fresh Coal Oil Agency, Mahesh Road, R. K. Palya, Kolar, regarding the receipt of damaged goods received by them.

